



# Robo*iT*

Il Polo Nazionale di Trasferimento  
Tecnologico della Robotica

Initiative by



Fondo Nazionale Innovazione  
CDP Venture Capital Sgr

together with



Scientific Promoters



**Sant'Anna**  
Scuola Universitaria Superiore Pisa



UNIVERSITÀ  
di **VERONA**



UNIVERSITÀ degli STUDI  
di NAPOLI FEDERICO II

Institutional Partner



Corporate Partner



Polo Nazionale  
Trasferimento Tecnologico

# RoboIT - Key Facts

## Research Institutions



## Size & Impact

**Robotics**  
Sector Focus

**€20M**  
Max Commitment

**4 Years**  
Investment Period

**50+**  
Projects To Be Funded

**Pariter Partners**  
Entrepreneurial partner

## Financial Partners



## Tech Partners



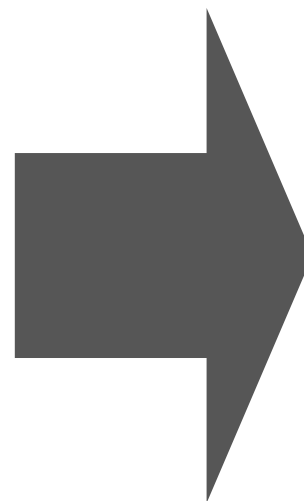
## Robotic focus

- AI and Process Automation**
- Industrial Robot**
- Service Robot**
- Surgical Robot**
- Robotic Sensors**
- AGV & AMR**
- Exoskeletons & Rehabilitation**
- Flexible Robots**

# In 2021 CDP chose Pariter to power RoboIT



Pariter proven methodology and framework for technology transfer and investment has been chosen by Cassa Depositi e Prestiti **to power and manage the most ambitious national project on technology transfer in the last 30 years: RoboIT.**



Pariter is co-investor and board-member in RoboIT and it's in charge of the following activities:

SCOUTING

DUE DILIGENCE

INVESTMENT STRUCTURING

PROGRAM MANAGEMENT

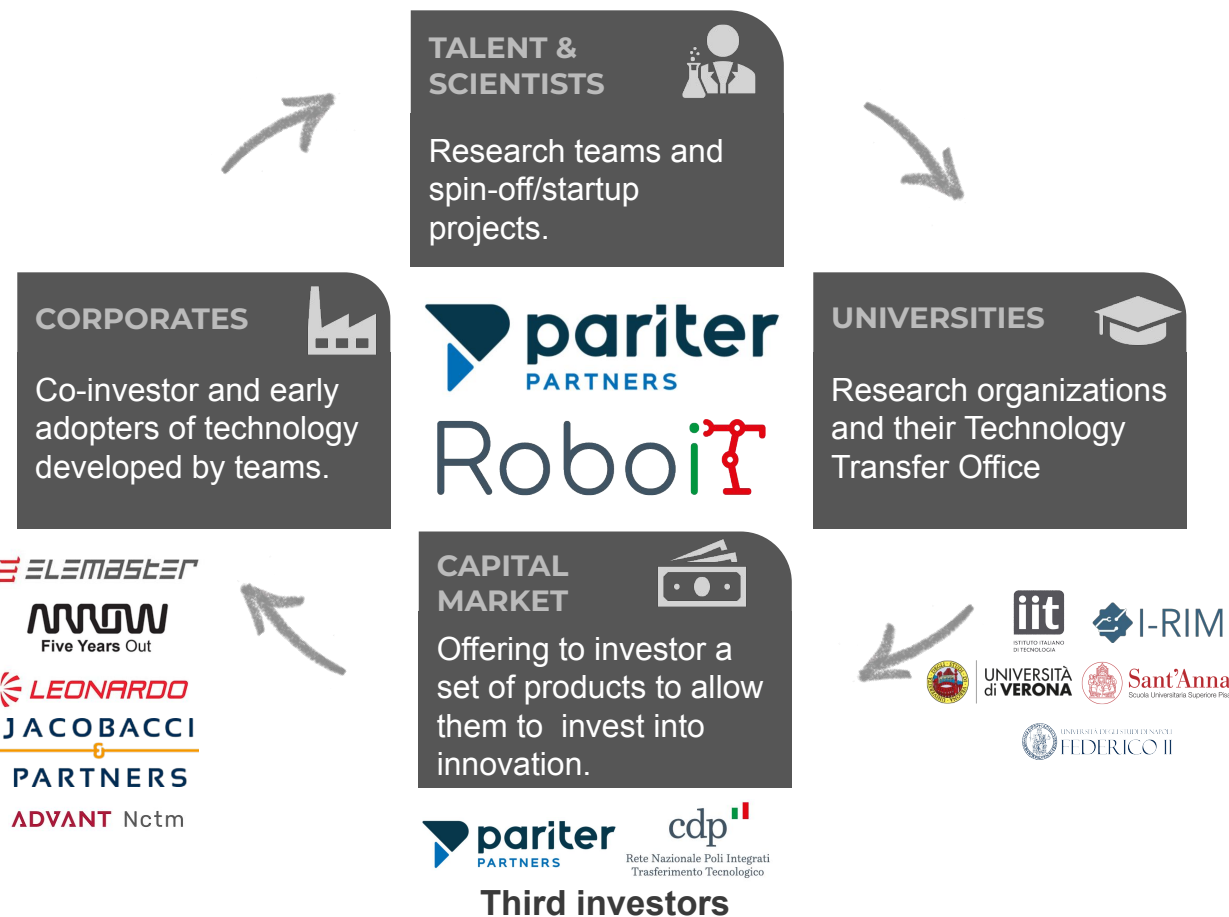
# RoboIT ecosystem

**RoboIT** is more than just capital and investment: it is a **fully equipped ecosystem**, including all the fundamental players to create **outstanding technology transfer cases**.

In a **first phase (Tech Incubation - Proof Of Concept)**, RoboIT supports the teams with **capital** for the **development of the technology** and with selected **advisors** and partners to ensure a **solid business development plan**.

The **ultimate goal** of RoboIT Tech Incubation is to set the bases for **creating a successful spin-off company** starting from the **labs' research activity** and minimize the risk of a seed investment.

In fact, RoboIT is strongly incentivated to **invest in** the teams, technologies and related **spin-offs that come from the Tech Incubation program**.



# RoboIT - Promoters, Partners & Tech Advisors

## ANCHOR INVESTOR



**Cassa Depositi e Prestiti** is anchor investor and promoter of RoboIT - Polo Robotica. CDP allocates a minimum ticket of 10M Euro in the vehicle.

## GP & CO-INVESTOR



**Pariter Partners** is focused on selection, scouting and acceleration activity and is Investor in RoboIT investment vehicle. Pariter is providing capital and management of the overall activities of Robotics Hub.

## RESEARCH INSTITUTIONS



**Sant'Anna**  
Scuola Universitaria Superiore Pisa



UNIVERSITÀ  
di VERONA



UNIVERSITÀ DEGLI STUDI DI NAPOLI  
FEDERICO II

**RoboIT's** main objective is to valorize the results of the scientific and technological research to support the establishment of startups conceived in the laboratories of the Italian Universities and Research Centers of excellence, which are partners of this initiative, such as the **Istituto Italiano di Tecnologia (IIT)**, **Scuola Superiore Sant'Anna di Pisa**, **Università degli Studi di Verona**, **Università di Napoli Federico II** and the **National Institute for Robotics and Intelligent Machines**, abbreviated I-RIM.

## PARTNERS



**Leonardo S.p.A.** is an Italian company active in the defense, aerospace and security sectors and is the main Partner and industrial sponsor of RoboIT. Leonardo is the 10th largest defense firm in the world and the third largest in Europe.

## PARTNERS



**F.I.L.S.E** supports the design, definition, and implementation of Region of Liguria policies and interventions to support the Ligurian economic system and is investor in RoboIT.

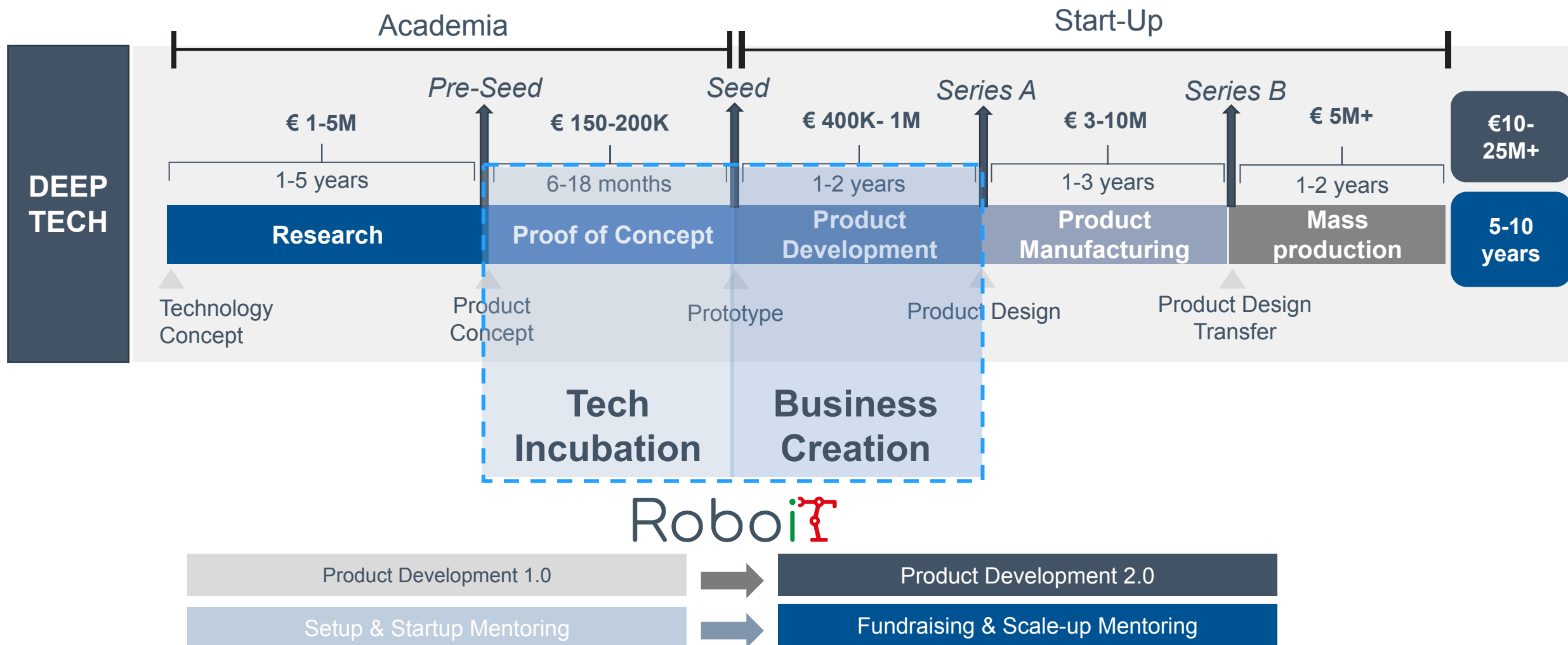
## TECH ADVISORS



RoboIT activities can count on the support of a **selected number of technical partners** like: **Elemaster** (electronic manufacturing), **Arrow** (electronic and components distributor), **Jacobacci** (IP & Patents), **NCTM** (Legal).

# RoboIT - Investment Stage

RoboIT aims at creating the next generation of robotics companies by investing in **pre-company teams (Tech Incubation)** coming from the research centers affiliated to the Hub and in **early-stage startups and spin-offs (Business Creation)** applying to the program.



# RoboIT - Investment Target

The goal of **Polo Robotica - RoboIT** is to set new conditions and to increase the level of “investability” of research projects and of emerging technologies developed in the robotic field. The **RoboIT** and **Pariter Partners** will invest particularly in initiatives with specific characteristics like:

1

## TT PROJECTS OR SPIN-OFFs

Research projects for which the **research team** is willing to initiate an **entrepreneurial journey** or which the research center believes is mature enough to create an entrepreneurial project

2

## STARTUP COMPANY

**Early stage** or **established** company. Such opportunities must hold a higher level of technological readiness and a formed and complete team

3

## OTHER DEALS

Other opportunities to value research projects, know-how and patents. Possibility to better develop the strategy and processes for IP valorization during the **Tech Incubation** phase



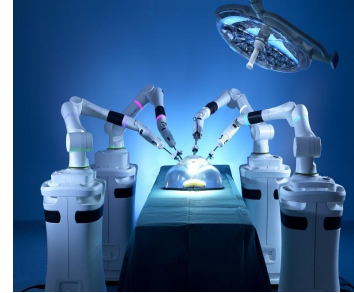
# RoboIT - Investment Focus



**COLLABORATIVE ROBOTS & HUMAN  
ROBOT INTERACTION**



**SERVICE ROBOT (AGRICULTURE,  
AEROSPACE, LOGISTICS...)**



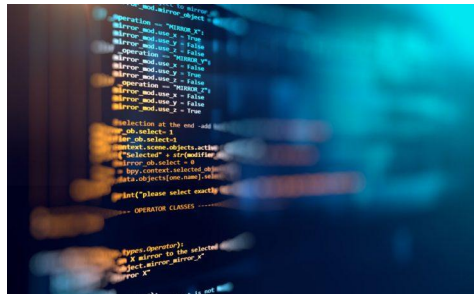
**SURGICAL ROBOTS**



**INDUSTRIAL ROBOTS**



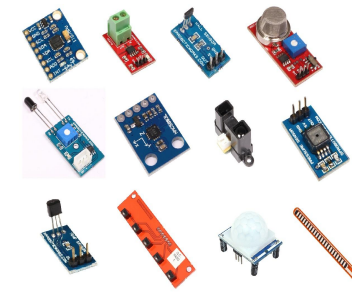
**EXOSKELETONS & ROBOTIC  
REHABILITATION**



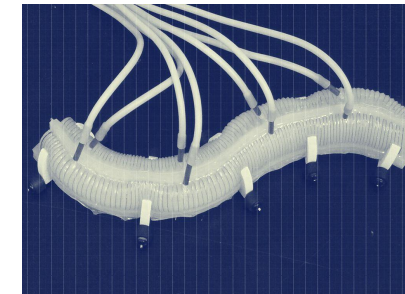
**AI & ROBOT PROCESS AUTOMATION  
(SOFTWARE)**



**AGV & AMR (MOBILE ROBOTS)**



**ROBOTIC SENSORS**



**FLEXIBLE ROBOTS**



**HUMANOID ROBOTICS**



# RoboIT - Activities in Numbers



ISTITUTO ITALIANO  
DI TECNOLOGIA



UNIVERSITÀ  
di VERONA



Sant'Anna  
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UNIVERSITÀ DEGLI STUDI DI NAPOLI  
FEDERICO II



**350+**

Scouted projects

**21**

Selected projects

**23**

Closed investments

**€~8  
mln**

Committed investment

**90+**

Entrepreneurial scientists  
involved

# JOIN THE ROBOTIC REVOLUTION!





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Finanziaria figure per lo sviluppo economico

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